

## THE CHALLENGE

Needed significant help distributing their products into Canada from the USA for their many vendors, and were looking for a global partner with cross border expertise to lead this initiative.

# PLUMBING CASE STUDY

**About Client** A leader in plumbing, HVAC/R, waterworks and industrial product distribution .

**The Solution** In order to support our client's success, 3PL took over the coordination and distribution efforts within their supply chain, supporting both brokerage and inbound cross border operations. This included putting in place a drop trailer program in Richland, Washington, while also providing a landing page for all vendors to submit their shipment details for dispatch.

In general, the quantifiable impact was significant. 3PL enabled our client to significantly scale up their delivery volumes, while reducing the transportation spend for the customer. We provided a team to manage their account daily, daily tracking oversight, while also deploying unique technology to ensure track and trace.

## Why Choose Us?



We can increase efficiency



We can reduce costs



We can maximize volume

# PLUMBING CASE STUDY

## THE RESULT



**OUR TEAM HAS THE SCALE AND ABILITY TO ENABLE YOU TO WIN IMMEDIATELY**

The results of this work were significant. Overall, 3PL was able to ensure that their freight was delivered in a timely fashion to DC's, with the volume of loads requested per lane growing significantly, all while streamlining and reducing costs.

Our unique, cross border expertise enabled products to clear the border quickly and efficiently, while providing a single team that liaised between all affiliate branches in their network. Furthermore, our full track and trace capabilities enabled the automation of orders, status, and location within our network, enabling the customer to have full visibility of their products and make proactive, logistics decisions.

If you are looking for help operating and optimizing your global supply chain, while moving products across borders globally, please don't hesitate to reach out. As you can see, our team has the proven scale and expertise to reducing cost, increasing efficiency, maximizing volume, and move products quickly and efficiently.

**GET YOUR FREE SUPPLY CHAIN ANALYSIS**

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